HGACBuy Solicitation: AO04-26

Response Pricing Form

Respondent:	M-B Companies, Inc.						
Catalog Pricing				Other Pricing			
Type of Equipment, Options, or Services	Manufacturer	Manufacturer MSRP/List Price Book Name (List price book SHALL be included separately, in proposal response)	Point of Purchase Percentage Discount-Off-List	Description	Manufacturer	STANDARD Pricing (e.g. extended warranties, installation cost/hour, etc.)	Point of Purchase Discount-Off-Standard Pricing
* This form shall be completed in its entirety and submitted in its original Excel format (no PDF)							
* Respondent shall describe the catalog / list price book submitted on this form and show the discount off list that will be applied at the time of purchase (list pricing shall NOT be priced here, but separately)							
* Respondent shall use this form to price additional items or services not found on the manufacturers' catalog/list price books (under the "Other Pricing" columns)							
* Respondent may add as many lines as is needed, and may use supplemental pricing documents (which shall be noted on this form)							
Example							
Self-propelled high-performance airport runway snow removal machine with sweeper/brush, air blower and a plow	M-B Companies, Inc.	2025 M-B Companies Snow Removal Price List	2.00%	Service and Training Technician	M-B Companies, Inc.	$200.00/hour	0.00%
Towable high-performance airport runway snow removal mcahines with sweepers/brush and blower, designed to be towed by plow vehicle	M-B Companies, Inc.	2025 M-B Companies Snow Removal Price List	2.00%	Parts for airport runway snow removal machines	M-B Companies, Inc.	Parts pricing available upon request.	10% off
Plow vehicle for airport runway snow removal that is designed to tow the sweeper/brush and blower machine	M-B Companies, Inc.	2025 M-B Companies Snow Removal Price List	2.00%				
Options available for airport runway snow removal machines	M-B Companies, Inc.	2025 M-B Companies Snow Removal Price List	2.00%				